



The Power of the Sun for Clean Air!

Air is Life, SanUV“AIR”E is Better Life!

## K-2/Higher Ed - Consultant

Company Name: [SANUVAIRE, LLC](#)

Company Location: New York

### Job description

Job ID: KHEDC-01

**The World wants to Breathe Clean Air and Touch Clean Surfaces, and YOU can make it happen!**

SanUVAire, LLC is the market leader in Indoor Air Purification and Surface Disinfection with Breathe-Safe™ and Surface-Safe™ as are our flagship Patented Systems using our Ultra Violet Germicidal Irradiation – UVGI technology. We at SanUVAire are looking for a seasoned consultant with key connections and influence in the Education Market.

At SanUVAire, the Consultant will be introducing, presenting & educating customers, and selling our value proposition and solution benefits to key decision makers – Super Intendents, BoE, Facility Managers, in retrofit or through new contracts. Let's end the Global pandemics that are happening everywhere, and the students'/Staff's exposure to life-threatening diseases, such as: SARS, MERSA, TB, HEP A/B/C, FLU, H1N1, etc., at schools and colleges.

#### Responsibilities

- Possess deep knowledge in direct sell, bidding and contract process, selling to decision makers
- Intimate knowledge of Education system funding, grants, budget cycles and the credibility to enter our system specifications in the contracts as a standard specification or at minimum as a preferred option.
- Ability to generate leads and close deals
- Ability to sell and conduct paid pilot programs
- Conduct customer briefings and external presentations for SanUVAire's solution ecosystem
- Use multiple outlets to evangelize SanUVAire's position in the marketplace including blogging, analyst meetings, industry events, data sheets, solution briefs, videos, and case studies.

#### Requirements

- BA/BS Mechanical Engineering or BA/BS in Business/Marketing or equivalent
- Seasoned, prior career in Education, Retired
- Entrepreneurial mindset: should be able to develop a compelling vision, and sell that vision
- Excellent written and verbal communication skills
- Strong analytical skills and strategic thinking

Seniority Level	Industry	Employment Type	Job Function
Experienced	Education	Contractor/Commission Based	Consultant

Submit CV/Resume to: [JOBS@SANUVAIRE.COM](mailto:JOBS@SANUVAIRE.COM)

– Reference Job ID in your Subject Line