



The Power of the Sun for Clean Air!

Air is Life, SanUV“AIR”E is Better Life!

Medical/HealthCare - Consultant

Company Name: [SANUVAIRE, LLC](#)

Company Location: New York

Job description

Job ID: MHC-01

The World wants to Breathe Clean Air and Touch Clean Surfaces, and YOU can make it happen!

SanUVAire, LLC is the market leader in Indoor Air Purification and Surface Disinfection with Breathe-Safe™ and Surface-Safe™ as are our flagship Patented Systems using our Ultra Violet Germicidal Irradiation – UVGI technology. We at SanUVAire are looking for a seasoned consultant with key connections and influence in the Medical/Healthcare Market.

At SanUVAire, the Consultant will be introducing, presenting & educating customers, and selling our value proposition and solution benefits to key decision makers – C Level, in retrofit or new contracts markets. Let’s end the Global pandemics that are happening everywhere, and to the patients’ suffering due to contracting life-threatening diseases: C Diff, SARS, MERSA, TB, HEP A/B/C, etc., at hospitals.

Responsibilities

- Possess deep knowledge in direct sell, bidding and contract process, selling to C-Level at Medical and Healthcare facilities such as: Hospitals, Medical offices, daycare, assisted living/nursing homes, etc.,
- Intimate knowledge of funding, grants and the credibility to enter our system specifications in the contracts as a standard specification or at minimum as a preferred option.
- Ability to generate leads and close deals
- Ability to sell and conduct paid pilot programs
- Conduct customer briefings and external presentations for SanUVAire’s solution ecosystem
- Use multiple outlets to evangelize SanUVAire’s position in the marketplace including blogging, analyst meetings, industry events, data sheets, solution briefs, videos, and case studies.

Requirements

- BA/BS Mechanical Engineering or BA/BS in Business/Marketing or equivalent
- Seasoned, prior career in Healthcare, Retired
- Entrepreneurial mindset: should be able to develop a compelling vision, and sell that vision
- Excellent written and verbal communication skills
- Strong analytical skills and strategic thinking

Seniority Level	Industry	Employment Type	Job Function
Experienced	Medical	Contractor/Commission Based	Consultant

Submit CV/Resume to: JOBS@SANUVAIRE.COM

– Reference Job ID in your Subject Line