



The Power of the Sun for Clean Air!

Air is Life, SanUV“AIR”E is Better Life!

Sales Executive

Company Name: [SANUVAIRE, LLC](#)

Company Location: New York

Job description

Job ID: AExec-01

The World wants to Breathe Clean Air and Touch Clean Surfaces, and YOU can make it happen!

SanUVAire, LLC is the market leader in Indoor Air Purification and Surface Disinfection with Breathe-Safe™ and Surface-Safe™ as are our flagship Patented Systems using our Ultra Violet Germicidal Irradiation – UVGI technology. We at SanUVAire are looking for a dynamic, self-driven, take charge Sales Executive who possesses and can build key connections, and ability to generate leads, close deals and maintain a healthy sales forecast.

At SanUVAire, the Sales Executive will be introducing, presenting & educating customers, and selling our value proposition and solution benefits to key decision makers – Owners, Directors/Managers in the various markets whether for retrofit or through new contracts. Let’s end the Global pandemics that are happening everywhere, and protect the Occupants from exposure to life-threatening diseases, such as: SARS, MERSA, TB, HEP A/B/C, FLU, H1N1, etc.

Responsibilities

- Possess deep knowledge in direct sell, bidding and contract process, selling to C-Level decision makers
- Strong knowledge of Commercial and Transit markets and be able to enter our system specifications in the contracts as a standard specification or at minimum as a preferred option.
- Ability to generate leads and close deals. Sell and conduct paid pilot programs
- Conduct customer briefings and external presentations for SanUVAire’s solution ecosystem
- Use multiple outlets to evangelize SanUVAire’s position in the marketplace including blogging, analyst meetings, industry events, data sheets, solution briefs, videos, and case studies.

Requirements

- BA/BS Mechanical Engineering or BA/BS in Business/Marketing or equivalent
- Seasoned, Connected, prior career in Commercial sales, Retired
- Entrepreneurial mindset: should be able to develop a compelling vision, and sell that vision
- Excellent written and verbal communication skills
- Strong analytical skills and strategic thinking

Seniority Level	Industry	Employment Type	Job Function	Salary/Commission
Entry/Experienced	Any	Part/Full Time	Sales Exec.	\$30K-\$50K/TBD

Submit CV/Resume to: JOBS@SANUVAIRE.COM

– Reference Job ID in your Subject Line